

## Medicare Advantage Actuarial Reporting & Analytics

The Medicare Advantage Actuarial Reporting & Analytics solution consists of a powerful analytic data warehouse and a dynamic decision support model. It is built specifically for the management of Medicare Advantage products. The service provides access to meaningful data to assist in understanding the drivers of financial performance of Medicare Advantage products.

### Medicare Advantage Analytic Data Warehouse

The analytic data warehouse combines eligibility, revenue, and medical expense data specifically for financial and product analytics relevant to Medicare Advantage. Data is put through a rigorous validation process to assure analysis is consistent with actual financial results. The data warehouse incorporates value-added methodologies developed by our team of experienced Medicare actuaries including:

- **Medical Service Taxonomy:** Our medical expense grouper is created specifically to analyze cost and use data efficiently for the over-65 population. We use 131 detail service categories, additionally professional services are split between primary care and referral. The process is also easily customized to include additional categories based on your unique needs.
- **Medical Expense Forecasting:** Our methodology provides flexibility in forecasting the specific populations in Medicare Advantage and is often used for ongoing financial forecasts and to identify emerging issues.
- **Revenue and Risk Score Forecasting:** Medicare Advantage revenue and risk adjustment timing is complicated and our process brings transparency to the revenue management cycles and aligns the claims and revenue forecasts to accurately evaluate product performance.
- **Actual versus Expected:** We include valuable models for comparison of actual versus expected results to validate performance against bids and provide early identification of areas for improvement in the bid process or in medical program initiatives.
- **Cohort Analysis:** Our solution identifies both valuable business segments and population subsets based on your product portfolio, as well as the population subsets specific to Medicare Advantage, such as those based on dual status, DE# status and more.
- **Integration with Bid Process:** In addition to its value as a stand-alone tool, the Medicare Advantage Analytic Data Warehouse is also the platform we use for pricing Medicare Advantage bids. The warehouse integrates with the Optum MA Bid Pricing Tool to comprise a complete analytic platform for managing Medicare Advantage lines of business.

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### Medicare Advantage Strategic Challenges

- Forecasting Current Year and Future Costs
- Monitoring Revenues and Risk Scores
- Medical Expense Trend
- Population Identification
- Product Strategy and Bid Pricing
- Network and Clinical Strategy

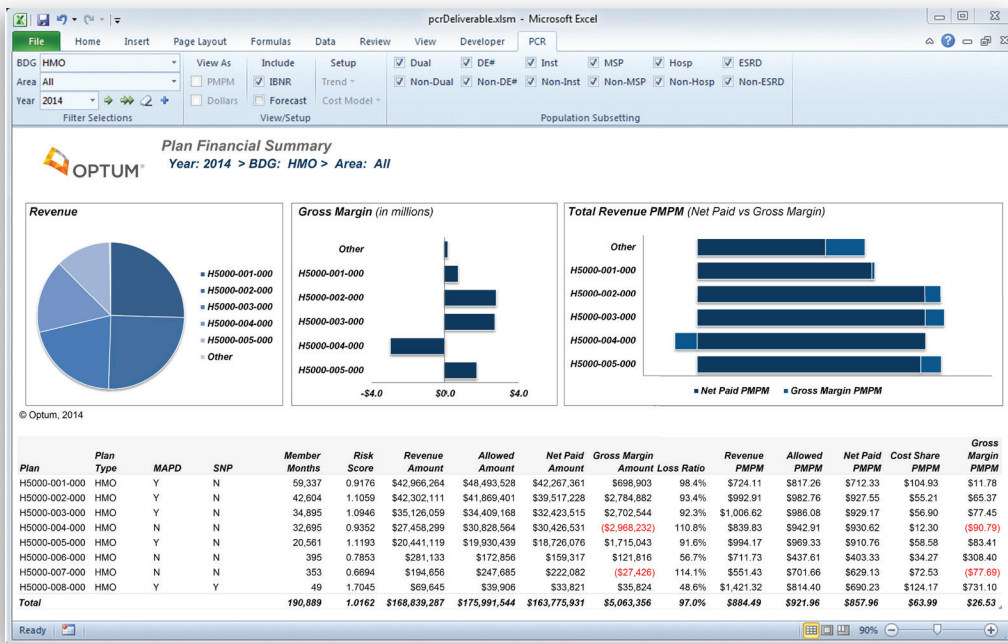
**Medicare Advantage Actuarial Reporting & Analytics provides valuable insights to help health plans address these challenges.**

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## Medicare Advantage Decision Support and Analytic Model

The Medicare Advantage Decision Support and Analytic model contains 15 standard report layouts that provide analytics and metrics actuaries use to monitor and understand financial performance. The model provides dynamic filtering and subsetting options to slice and dice, while the standard report layouts assure data is always presented accurately and in a meaningful easy to understand view. As a standard Excel file with a simple point-and-click interface, the model is easy to use for all levels of the organization, including the C-suite.

Point and click filtering and subsetting options:



Population

Trend

Cost Model

Summarize By:

- Service Category
  - Major Service Category
  - Major Bid Category
  - Detail Bid Category
  - IBNR Category
  - Trend Category
  - Forecast Category
- Subtotal By:
  - Service Category
  - Major Service Category
  - Major Bid Category
  - Detail Bid Category
  - IBNR Category
  - Trend Category
  - Forecast Category
- Network Filter
  - Include In-Network

Year: 2014

Data Grouping: HMO

Area Grouping: All

All

AZ

Non-AZ

Medicare Advantage Reporting & Analytics is a valuable tool for monitoring financial performance by identifying the key drivers of financial results. The tool helps health plans discover operational issues such as claim payment errors and benefit adjudication errors. The analytic data warehouse also comprises a common platform for our consultants to work with health plans efficiently to solve problems and pursue new opportunities.

To learn more about Optum Consulting's Medicare Advantage Actuarial Reporting & Analytics or to schedule a demo, please contact us at:

**1-800-765-6807** or email [empower@optum.com](mailto:empower@optum.com) or [optum.com](http://optum.com).



11000 Optum Circle, Eden Prairie, MN 55344

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